MARKETING MEDIA

Library - Sales Project Task / Task - PTL 14.0 Follow Up Mandate / Type Doc - Marketing Support 04 / Title - Post Cards



To send a postcard, open a contact in StoneWorks, then click on "Mailings" and click "New", then make a selection. See for a selection of postcard designs useful to the project follow up stage.

Post cards have a space on the back for a personal message, one of their most important attributes. You should have the mail room bring the card to you before mailing for this personal message. To see the contents of the printed back of the post cards, go to the pdf file in Media Support.

You can send a post card to give the contact/customer a small reminder. Or you can promote products that can be added on, like landscaping. The personal message is a great way to give the customer the idea they have a one on one relationship with us. It's a great way to remind them we are still thinking of them as customers long after the project is complete.

See all the available post cards on following pages

Location: Media Support/Post Cards

Our Post Card List, as it appears in StoneWorks

Some of the post cards listed are not pictured, do not use them. Also avoid using GP post cards.

To the right are images of these post cards uitable for PTL 14.0. For the exact contents of the back of the card, see the pdf file in Media Support

StoneWorks - Post Card List

□ Post Card - CSCS (Custom) □ Post Card - CSCS Follow-Up (Cust □ Post Card - Photo Rebate (send Ph \Box Post Card - SL (Custom) □ Post Card - SL Follow-Up (Custom) □ Post Card - SL Inventory □ Post Card - SL Landscape \Box Post Card - SL Pool □ Post Card - SL Website □ Post Card - SM (Custom) □ Post Card - SM Follow-Up (Custom □ Post Card - To Be Named ...

