PMF A2C. Duration A B C D E

**Check Box to Indicate Duration

CHOOK BOX to III	dicate Duration		
	Category A Project Submittals with Bid Sales Fast Track OR Submittals after Bid Drafting Fast Track	Qualifiers: Administration: Product Mix: Duration: Examples: Notes:	Fast Turnaround Low/Images Available Inventory, Catalog items (modified or not) 5 to 10 Days Fireplaces, Balustrade
□В	Category B Project Submittals after Bid	Qualifiers: Administration: Product Mix: Duration: Examples: Notes:	\$10,000 to \$20,000 Low/Images Available High SMP / Low Custom Tooling 4 to 6 weeks Catalog Units
	Category C Project Submittals after Bid OR Two or More Submittals	Qualifiers: Administration: Product Mix: Duration: Examples: Notes:	\$10,000 to \$20,000 High High Custom / Low SMP 8 to 14 Weeks Custom Entries
	Category D Project Two or More Submittals OR High SMP, Low Custom	Qualifiers: Administration: Product Mix: Duration: Examples: Notes:	Over \$50,000 High Repetition, High Volume High Stone/Mold Ratio Low Stock / Custom Mix 90 days or Less Veneer, Banding, Balustrade
	Category E Project Three or More Submittals Heavy Mold Shop Very Complex	Qualifiers: Administration: Product Mix: Duration: Examples: Notes:	Over \$50,000 Low Repetition, High Custom Low Stone/Mold Ratio High Stock / Custom Mix First \$50,000 Average 4 Months Truckload every 4 to 6 weeks Custom Units and Art